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The Amazon Way is a book by a former executive on the 14 leadership principles that drive their success. Above all though, it is clear the only thing that really matters is the customer. At the core of everything Amazon does from systems to the way in which they compensate their employees is this obsession over the customer.

The Amazon Way: 14 Leadership Principles Behind the World ...

These 14 Amazon Leadership Principles Can Lead You and Your Business to Remarkable Success Customer Obsession.. Leaders start with the customer and work backwards. They work vigorously to earn and keep customer... Ownership.. Leaders are owners. They think long term and don't sacrifice long-term ...

These 14 Amazon Leadership Principles Can Lead You and ...

In *The Amazon Way*, Rossman introduces readers to the unique corporate culture of the world's largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture -- as only an insider could do.

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If you are looking for a way to improve how you manage your own company or are just curious about an inside look at how amazon works this is a great place to start. Of all the books I've read on amazon this one seems the most useful and insightful.

The Amazon Way: 14 Leadership Principles Behind the World ...

In The Amazon Way, Rossman introduces listeners to the unique corporate culture of the world's largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture.

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"In Think Like Amazon, John Rossman brilliantly illuminates Amazon's secretive corporate culture, using s rare insider's perspective to show how Jeff Bezos has created an unique systems that facilitate good decision making at all levels of his company." - Brad Stone, author, The Everything Store: Jeff Bezos and the Age of Amazon

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Amazon's Leadership Principles Whether you are an individual contributor or the manager of a large team, you are an Amazon leader. These are our leadership principles and every Amazonian is guided by these principles. Customer Obsession . Leaders start with the customer and work backwards. They work vigorously to earn and keep customer trust.

Amazon's Leadership Principles

Revised second edition in September, 2016. Interested in innovating and creating a customer focused culture like Amazon? In The Amazon Way, Rossman introduces readers to the unique corporate culture of the world's largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture -- as only an insider ...

The Amazon Way: 14 Leadership Principles Behind the World ...

Kevork Djansezian/Getty Images John Rossman, an executive at Amazon in the early 2000s, has written "The Amazon Way," about the 14 leadership principles that drive the retailer, including obsessing...

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